



Effortless INDOOR Navigation

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15+

2022-2023
POC installations

2

2023-2024 - 50K
PAID MVP (Minimum Viable Product) Customers

FIRST

May 2024 - 100K
Global Pathfinding Customers

QVAD[®]



**Lost ?
Frustrated !?
Late ?!?**



QVAD[®]

**Nice to Have
Must Have
Everyone Has It**



**QVAD
FOUNDATION**



**QVAD enabled
products & services**



**INTEGRATED
NETWORK
EFFECT**

2022

2023

2024

2025

2026

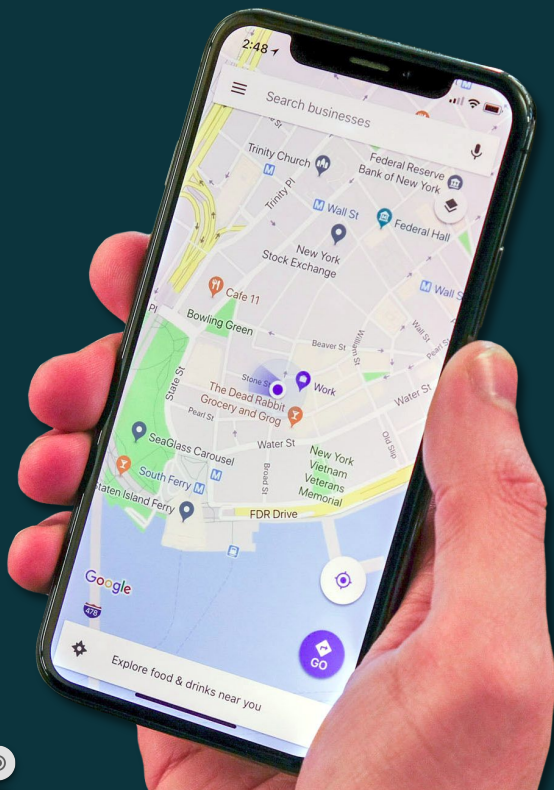
2027



Google Maps
OUTDOOR - GPS

QVAD[®]

INDOOR - NO GPS



INDOOR MAPS
Effortless
Navigation*



*without GPS or Bluetooth beacons

QVAD[®]

No Installation

No App

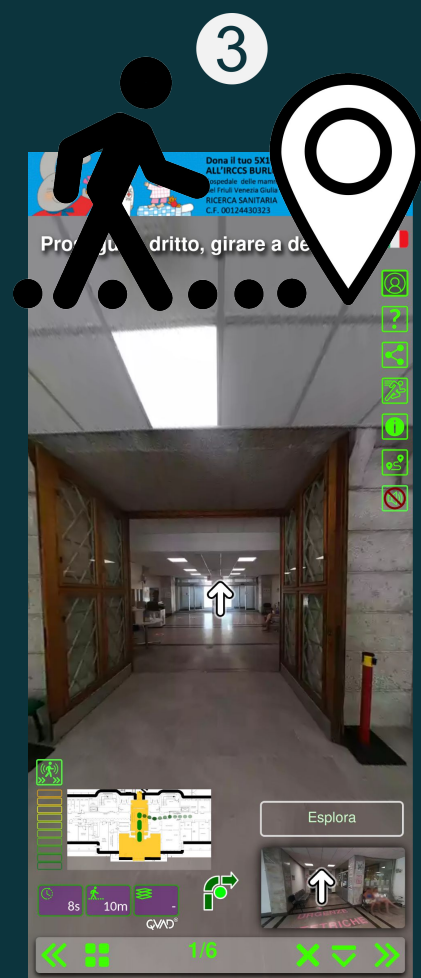
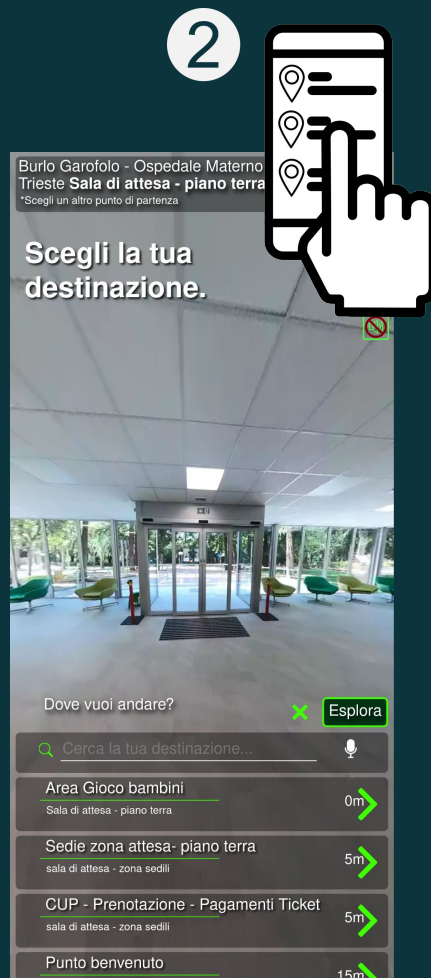
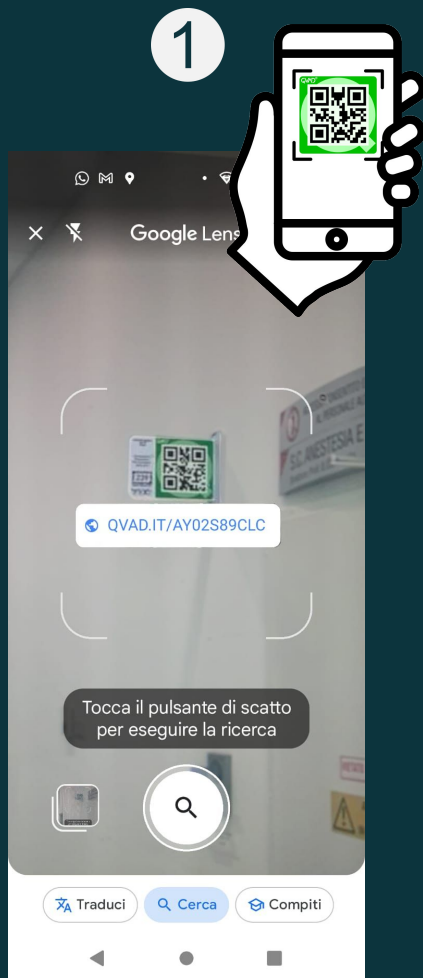
No BT beacon

No GPS

Simple

Quick

Efficient





Nice to have
B2B SAAS



\$10-20 K YRR

Must have
solutions
B2B + SAAS



\$100-800 K

B2C
DATA
LICENSING



GLOBAL \$5B +

2022

2023

2024

2025

2026

2027

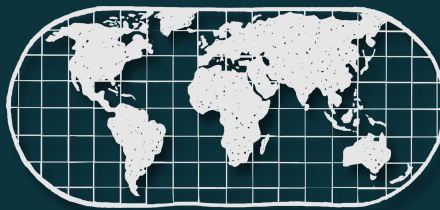
ITALY



QVAD[®]

going GLOBAL





2028:
TAM - 30 B\$
SAM - 10 B\$
SOM 5 B\$

CAGR
22.3%



Latin America
Asia-Pacific

Middle East & Africa
Europe

North America

source: MarketsandMarkets Indoor Location Market Size & Share.

Strong Leadership



**Engineer, IT Architect
M&A Exits**

QVAD[®]
TEAM



Serges - CEO
Tenacity



Simona - CFO
Control



Vedran - CTO
Experience



Seeking \$1M in pre-seed funding

Use of funds (24 months):

\$100K	Certification and Compliance
\$300K	NEW HIRES
\$100K	SERVICES
\$500K	BIDDING DEPOSITS

Achievable Milestones:

**Onboarding \$100K++ customers,
\$3M revenue in 24 months**

TRANSITION TO PHASE 3 - RUN





INDOOR NAVIGATION & ACCESSORIES

CRAWL

**QVAD
FOUNDATION**

2022



2023



2024



2025



2026



2027

\$50K

WALK

**QVAD enabled
products & services**

\$3M

RUN

**QVAD
NETWORK EFFECT**

\$500M+





Thank You



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**NO APP
NO INSTALL
NO LOGIN**

QVAD APPs

QVAD[®]

2022

2023

2024

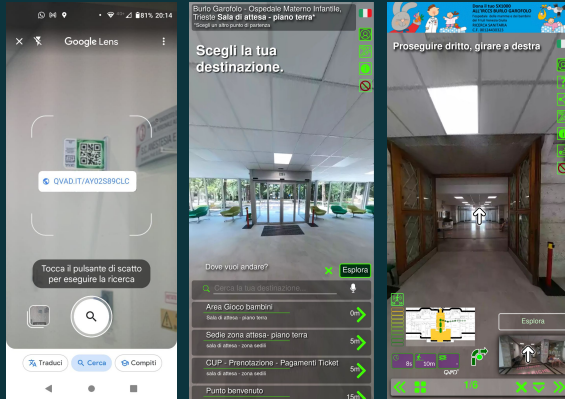
2025

2026

2027

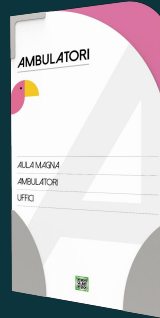
**QVAD
FOUNDATION**

QVAD - 10-40K YRR ✓



**QVAD powered
products & services**

NAVIGATION - 50-800K ✓
KALEIDOSCOPIO - 80K YRR ✓
106 - 20K YRR*
QGREEN - 10K YRR*



***YRR per customer**

**QVAD
NETWORK EFFECT**

**1-10\$ per
user/year + B2B
LICENSING**



PROJECTED INCOME (ITALY - LOCAL MARKET)

QVAD	10-40K	YRR/CUSTOMER
FUSIONTECH	50-800K	CUSTOMER

QVAD based Services:

Patient Route Guide	80K	YRR/CUSTOMER
QVAD SafeRoute	20K	YRR/CUSTOMER
QGREEN	10K	YRR/CUSTOMER

CUSTOMERS	2024	2025	2026
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QVAD	5	*	*
FUSIONTECH	5	10	30

QVAD based Services:

Patient Route Guide	1	10	20
QVAD SafeRoute	2	20	50
QGREEN	1	40	150

PROJ. REVENUE	500K	2.5M	6M+
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PHASE 1



CRAWL

QVAD
FOUNDATION

2022

2023

2024

2025

2026

2027

10-40K YRR CUSTOMER



50-800K per customer



PHASE 2



WALK

QVAD®

PHASE 3



RUN

QVAD
NETWORK EFFECT

GLOBAL Market
+100M MRR



(GLOBAL) Network EFFECT

1. **Wayfinding as a Service:** Licensing accurate indoor maps for third-party apps and services.
2. **Automated Guided Vehicles (AGVs):** Efficient routing for robotic deliveries
3. **Emergency Response Coordination:** Quick, precise navigation for first responders
4. **Optimized Inventory Management:** Real-time tracking of assets
5. **Personalized Shopping Experiences:** Based on preferences and purchase history.
6. **Smart Building Management:** Enhanced space utilization and maintenance
7. **Visitor Analytics:** Tracking visitor flow and behavior
8. **Accessibility Assistance:** Find accessible paths and resources.
9. **Event Management:** Personalized navigation during events and conferences.
10. **Workspace Optimization:** Hot-desking, room booking, and resource allocation.

Burlo Garofolo - Ospedale Materno Infantile,
Trieste **Sala di attesa - piano terra***
*Scegli un altro punto di partenza



Scegli la tua
destinazione.



Dove vuoi andare?



Esplora

Cerca la tua destinazione...



Area Gioco bambini

Sala di attesa - piano terra

0m

Sedie zona attesa- piano terra

sala di attesa - zona sedili

5m

CUP - Prenotazione - Pagamenti Ticket

sala di attesa - zona sedili

5m

Punto benvenuto

15m

QVAD®

Starts from camera or lens, no APP, no Install, no stress

