



decarbonising the composite industry

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Grand Soleil Blue  
10 mt daysailer

eur | turnover 2023

160k



# The Problem

composite materials end-of-life





**Fiberglass is not recyclable**

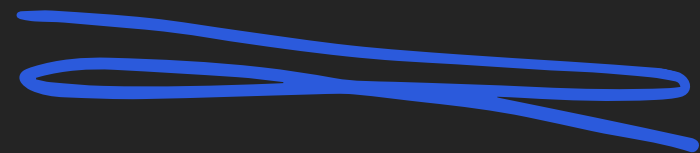
\$13B eur of fiberglass  
globally is not recyclable,  
and demand is growing

# Environmental pollution

Abandoned fibreglass releasing  
toxins and microplastics across  
the world.

# Legislation is coming

With the EU set to make recyclable content mandatory from 2030, companies need a solution now.





A close-up photograph of a person's hands wearing red nitrile gloves, working with a long, white, rectangular composite material on a workbench. The person is wearing a dark blue long-sleeved shirt. The background is slightly blurred, showing a workshop or factory setting with various equipment and materials.

# Our Solution

alternative recyclable composite technology



# rComposite®

100%  
recyclable

+20%  
recycled  
content

Our alternative technology to  
glass-reinforced thermoset plastic

patented process



An aerial photograph of a sailboat with a white hull and a large white mainsail and a black headsail. The headsail features the text "ITA 18003" and "Samer&Co.shipping" with a small logo. The boat is moving across a dark, choppy sea, leaving a white wake. The image is used as a background for the text on the right.

**ecoracer®**

winner of finalist of

**European Yacht of The Year  
Boat Builder Awards  
Design Innovation Award  
World Sailing Sustainability Award  
Italian Sportboat Championship**



# 3 DEMO DAY

Years of Impact Innovation

U  
Z E R O  
L'Accelerazione  
della Rete



Insieme a



L'Ente

LUISS EnLab

Partners

nlcomp x windcity



CC  
Rete Nazionale



# Revenue model



## B2B | Direct Manufacturing

1k - 100k | 15-30% net margin



# Future Roadmap

We plan to expand in new  
markets

New Product  
Launch (Marine)

Q2 2024

First plant  
installed (Blades)

Q3 2024

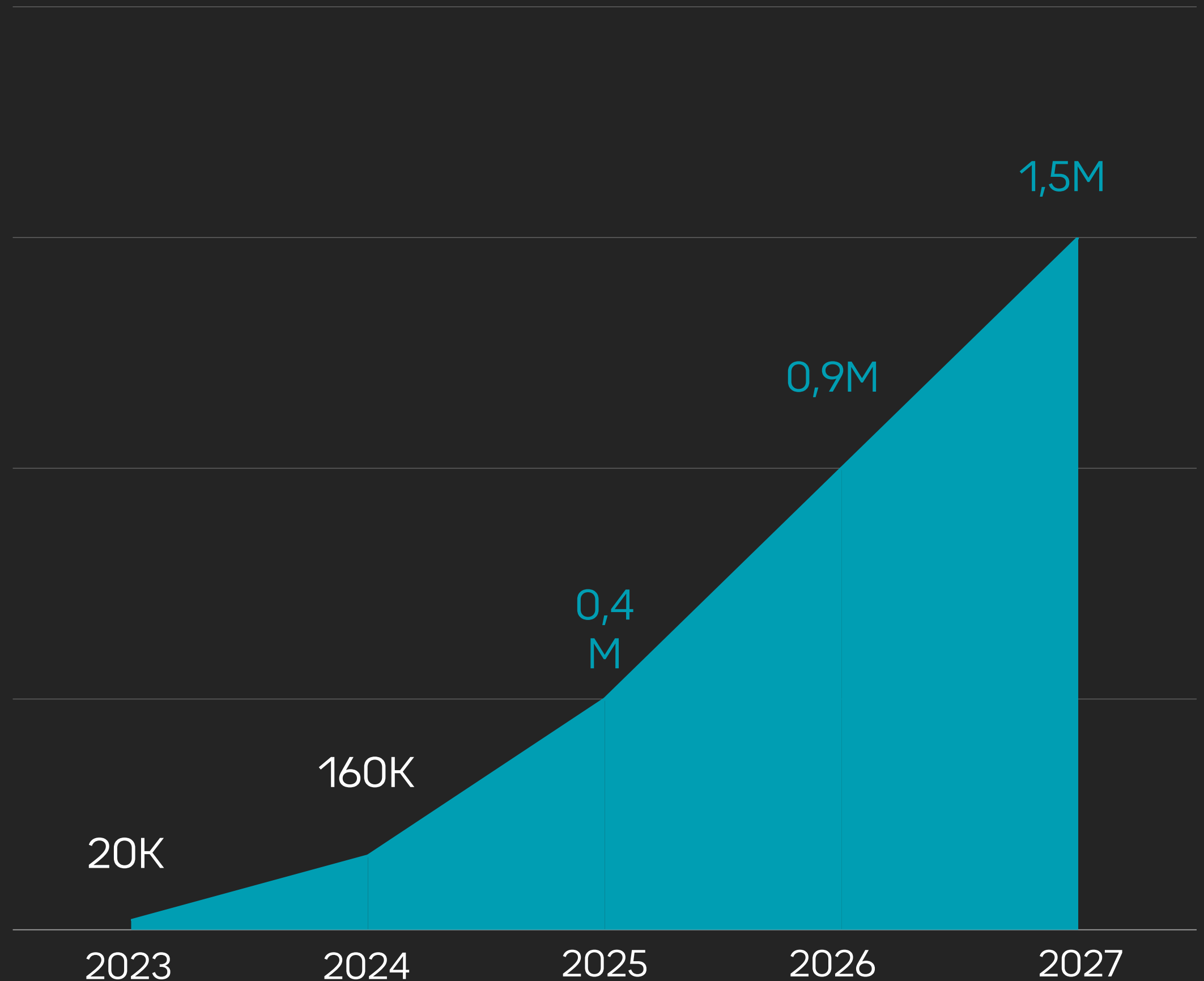
R&D (Automotive)

2025



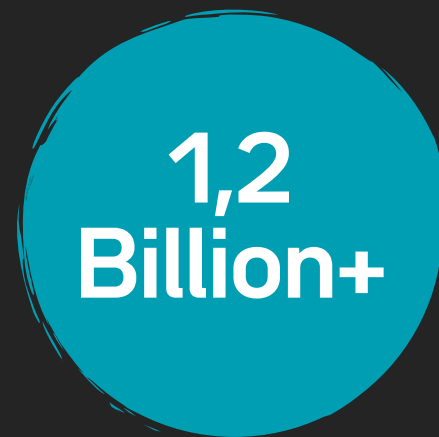
# Traction

We entered the market in 2023 with a turnover of €160.000; we expect to grow steadily.





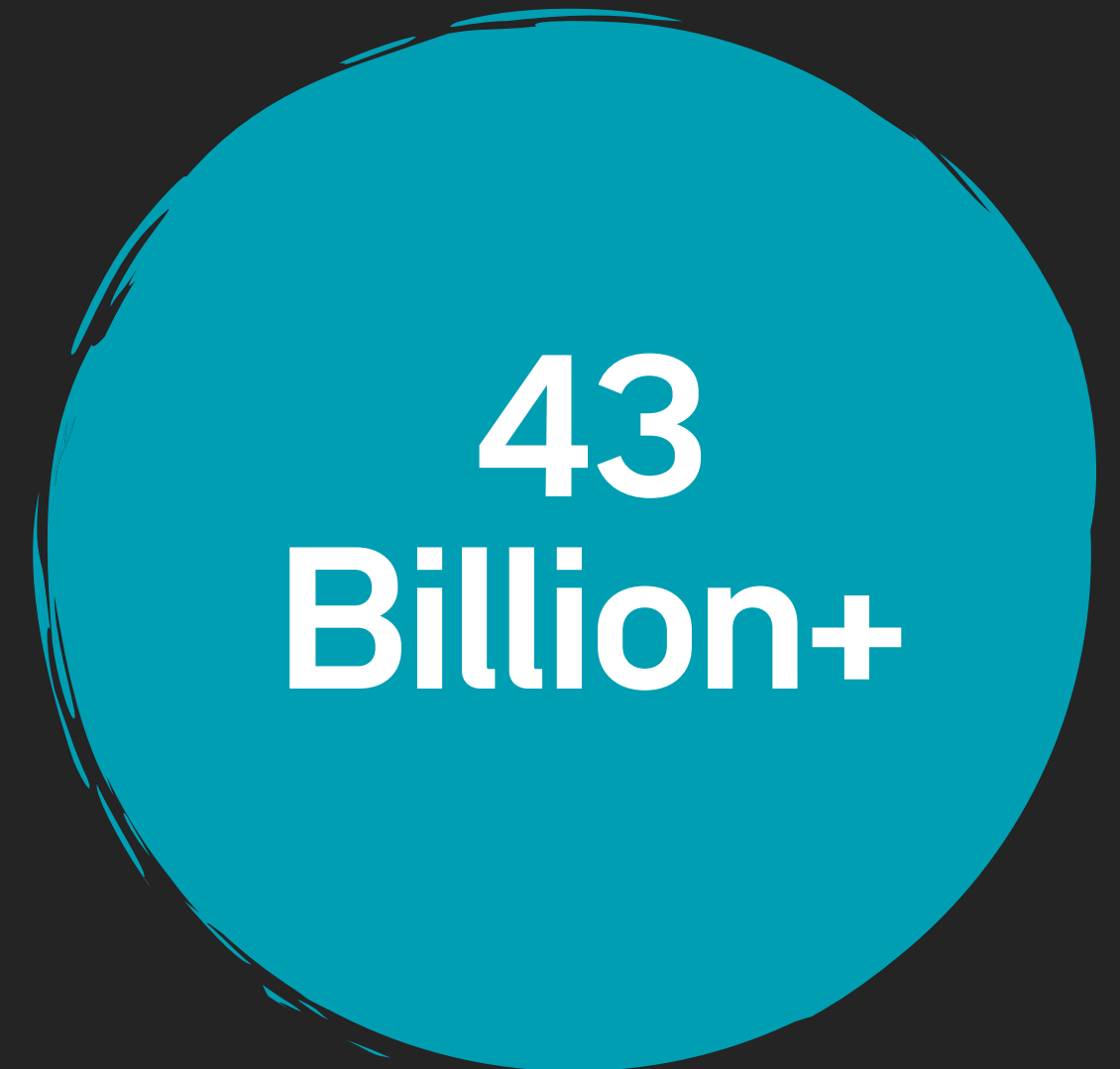
# Market Size



**Italy**  
(wind and marine)



**Europe**  
(wind and marine)



**Europe**  
(all sectors)



# Team



**Fabio Bignolini**  
Co-Founder & CEO

10 yrs team and event management, 3 yrs sport events management at Barcolana



**Andrea Paduano**  
Co-Founder & CEO

phD in Materials Science, Tech Office at Neo Yachts, 1 patent



**Piernicola Paoletti**  
Co-Founder & COO

5 yrs operations in construction industry, Co-Founder nlsailing, 3 yrs boat manager



**Alessandro Stagni**  
CTO

phD Composite Materials, 3 yrs Research & Development at Nadella Spa



**Sergio Caramel**  
Product Development

5 yrs expertise in product development at Montura, 5 yrs of project management at Architecture Studio





# Fundraising

eur | equity up to date

# 650K

## Round Q3/2024

- Finalize product development
- Execute go-to-market strategy
- Launch an aggressive marketing campaign
- Sign partnership with materials producers
- Hire new employees

eur | round Q3/2024

# 1M



# Get In Touch



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